

## **Job Description**

### **Sales Manager**

**Ref. J0049/DC/C0005/2018**

- Corporate and SME sales.
- Lead the team.
- Motor leasing is the game.

Our client is a major automotive player in Hong Kong and the region. They have strong presence in sales of major European and Japanese automotive brands.

They are seeking a new sales manager to take charge of the sales team. Their client base are corporates and SMEs. Their portfolio includes cars, trucks and coaches. The environment is dynamic and changing rapidly, as market trends change and the competition changes too.

You will need to think quickly and innovate the product to make it attractive for your next customer.

Our client is looking for something fresh and new, and if you are also from outside the automotive industry, you will be considered. You will have a strong background in corporate sales, a proven leader who can take the sales force and arm them to win the business. Winning business is one side of the coin, and you will have the sharp business sense to make it a win for the company, knowing the how to make the top and bottom line work. You are passionate about automobiles and it is in your blood.

Step Up to the world of motor leasing today.