



JOB DESCRIPTION

Assistant Sales Manager

Job Ref. J079/WW/C0112/2019

- Asia Pacific market
- Established hardware brands with reputation
- Distributor and key account management

Step Up HK is representing our client, a leading innovative company with a diverse consumer and industrial product portfolio. They have business in each continent; their products are selling at international hypermarkets, speciality stores, and general merchandise retailers.

The team is flexible and agile that you would be accountable for business development and sales of products to major South East Asia countries, as well as China. You should be capable to cover these territories too.

Working closely with the internal and external stakeholders, you are responsible to plan, formulate and implement market penetration plan for each product in each targeted market. Your existing connection with relevant distributors for kitchen, outdoor sports, measuring and safety products would highly facilitate your work.

The role will be best suited for candidates who could work independently with professional judgement and have proven track record in getting business and closing deal. You should also be a communicator with strong presentation, influential and interpersonal skills.

A degree in business or relevant qualification is required. You should have hands-on experience with MS Excel and PowerPoint, and fluency in English, Cantonese and Mandarin. Occasional travel within Asia Pacific and China is expected.

Interested candidates please send your CV to stepup@stepup.com.hk or visit the website <http://www.stepup.com.hk/opportunities.html> to submit your application. Candidates should submit their CVs with true, compete and accurate information.