

Job Ref. J082/WW/C0112/2019

Merchandiser

Elkay Interior Systems is a global leader in the Design, Branding, Seating, Décor, and Fixtures for the commercial interiors industry, particularly in the Restaurant, Retail, Hospitality, and Education markets.

We have been helping top Global Brands manage their retail brand experience in international markets for nearly 40 years, committed to producing sustainable and environmentally furniture and delivering ingenuity for everyday life.

Enabling us to support the need of current and future customers as we grow throughout the world, we are looking for a merchandiser who could make the difference in the traditional process.

- Open and fun work culture
- Distinguished products
- Strong negotiator

It is a crucial role in the Asia office, that you will be working in the product development team and responsible for the RFP / RFQ process of the interior decoration projects. Providing cost comparison, validation, and negotiation on components, materials, products, tooling, and production, your recommendations will have direct impact to the business, like costing optimization, process streamlining, timeline and designs.

You will interact with the supply base in reviewing their quotations and to engaging in contract negotiation in order to gain competitiveness and margins. You would monitor the cost impact and timelines and design changes and explore cost saving opportunities by liaising with suppliers and project teams.

Taking on the role, you need have a degree in Manufacturing Engineering or relevant disciplines and should have at least 3 – 5 years' experience in trading or manufacturing. Product costing experience is a must. Knowledge on product development on commercial furniture, design furniture, or customized furniture would be highly preferred.

The candidate should possess strong business ethics and high level of integrity with analytical and negotiation skills. Good interpersonal skills who has ability to work with different level of people. Proficiency in English and Chinese is a must. Occasional business travel is a necessary.

Interested candidates please send your CV to stepup@stepup.com.hk or visit the website <http://www.stepup.com.hk/opportunities.html> to submit your application.

Candidates should only submit their CVs with true, compete and accurate information.

STEP UP is the official recruiting partner of Elkay Interior System.